

Applications Lead Scientist – SCION Instruments

Group/Division: SCION Instruments (part of Techcomp Limited)
Position Location: Goes (The Netherlands) or Livingston (Scotland, UK)
Reports To: SCION Instruments Product Manager

About Scion Instruments

SCION Instruments designs, manufactures and markets analytical instrumentation (GC, GCMS, GCMS/MS, Headspace, HPLC systems) along with a full range of accessories, consumables and support services. SCION Instruments also markets CompassCDS™ stand-alone software and client-server chromatography data systems.

SCION Instruments has facilities in Scotland, Netherlands, Canada, USA as well as manufacturing in China and a global distribution network. SCION Instruments is part of the Techcomp Group of Companies. More information about Scion Instruments is available at www.scioninstruments.com.

Job Description

Based in Goes, The Netherlands, or Livingston, Scotland, we are looking for an enthusiastic and motivated Application Lead Scientist to join our Applications Department.

The aim of this 'hands-on' position is to lead the generation of high quality application and technical data that demonstrate the full potential of the SCION Instruments portfolio solutions to meet customer application needs. The impact of these applications will be optimised through close collaboration with the marketing and product management departments to provide direction, create and deliver resources (application notes, content for blog posts and presentations) supporting our Sales, Technical Support and Custom Solutions teams.

In this role you will build on your analytical expertise by understanding customer requirements and creating applications and solutions for diverse applications and industries in our Application Laboratory. This requires a creative and 'can-do' attitude to identify new application opportunities and overcome technical challenges. Project management of application projects to ensure that our output is best supporting the business needs and keeping stakeholders informed are key tasks within this role. You will have responsibility for the Application/Demo Laboratory, oversight of the Application Planner (generated together with Product Management, Marketing and Sales Management teams) and manage our Application Engineer(s).

For new products the Applications Lead Scientist will provide early feedback to guide further development or support product launches. Your application and product knowledge combined with your targeted communication style mean that you are an expert resource to review scientific content and support our customer facing teams, occasionally providing product and application training, customer sample measurement or demonstrations.

Results oriented leader with customer focus, tracking key performance indicators, as well as shaping the broader applications strategy is a key requirement.

Skills and Experience

Essential:

- Practical experience and technical understanding of GC, GCMS, GCMS/MS and HPLC analytical techniques
- Interest in new developments within Chromatography and Mass Spectrometry and their applications

- Customer focus to understand application needs before designing solutions
- Communicate (written/spoken English) at a high standard, adapting style for different channels and audiences.
- Be detail orientated - particularly proofing your own work and that of others.
- Be able to plan and control/coordinate plans, work to budgets and monitor results.
- Fast, forward thinker with the ability to multi-task and prioritise work particularly when working to tight deadlines

Desirable (but not essential):

- Experience in GC, GCMS and HPLC application development.
- Dutch language skill

Qualifications

A HBO/BSc degree in a scientific discipline such as Analytical Chemistry (Natural Sciences/Life Sciences) along with 3 to 5+ years' experience is desirable. Candidates without a formal qualification but who can demonstrate extensive relevant experience will also be considered.

Benefits Package

We offer a challenging and international environment at the forefront of technology, in an international network of renowned industrial customers. This is your opportunity to bring the next generation of chromatography solutions to the market that will have an impact on tomorrow's society.

SCION Instruments, as an employer of choice, offers you an attractive compensation and benefits package including flexible working hours. Furthermore, SCION Instruments offers a wide range of training possibilities.